| REALTOR® Dues                  | Jan 2024   | Feb 2024   | Mar 2024   | Apr 2024   | May 2024   | Jun 2024   | Jul 2024 | Aug 2024 | Sep 2024 | Oct 2024 | Nov 2024 | Dec 2024 |
|--------------------------------|------------|------------|------------|------------|------------|------------|----------|----------|----------|----------|----------|----------|
|                                |            |            |            |            |            |            |          |          |          |          |          |          |
| Local Dues                     | \$350.00   | \$350.00   | \$350.00   | \$262.50   | \$262.50   | \$262.50   | \$175.00 | \$175.00 | \$175.00 | \$87.50  | \$87.50  | \$87.50  |
| Local Application Fee          | \$200.00   | \$200.00   | \$200.00   | \$200.00   | \$200.00   | \$200.00   | \$200.00 | \$200.00 | \$200.00 | \$200.00 | \$200.00 | \$200.00 |
| Local Total                    | \$550.00   | \$550.00   | \$550.00   | \$462.50   | \$462.50   | \$462.50   | \$375.00 | \$375.00 | \$375.00 | \$287.50 | \$287.50 | \$287.50 |
| WRA Dues                       | \$433.00   | \$433.00   | \$433.00   | \$337.25   | \$337.25   | \$337.25   | \$241.50 | \$241.50 | \$241.50 | \$145.75 | \$145.75 | \$145.75 |
| WRA Initiation Fee             | \$75.00    | \$75.00    | \$75.00    | \$75.00    | \$75.00    | \$75.00    | \$75.00  | \$75.00  | \$75.00  | \$75.00  | \$75.00  | \$75.00  |
| WRA Total                      | \$508.00   | \$508.00   | \$508.00   | \$412.25   | \$412.25   | \$412.25   | \$316.50 | \$316.50 | \$316.50 | \$220.75 | \$220.75 | \$220.75 |
| WRF-Optional Foundation        | \$20.00    | \$20.00    | \$20.00    | \$20.00    | \$20.00    | \$20.00    | \$20.00  | \$20.00  | \$20.00  | \$20.00  | \$20.00  | \$20.00  |
| NAR DUES                       | \$156.00   | \$143.00   | \$130.00   | \$117.00   | \$104.00   | \$91.00    | \$78.00  | \$65.00  | \$52.00  | \$39.00  | \$26.00  | \$13.00  |
| NAR Assessment                 | \$45.00    | \$45.00    | \$45.00    | \$45.00    | \$45.00    | \$45.00    | \$45.00  | \$45.00  | \$45.00  | \$45.00  | \$45.00  | \$45.00  |
| NAR Total                      | \$201.00   | \$188.00   | \$175.00   | \$162.00   | \$149.00   | \$136.00   | \$123.00 | \$110.00 | \$97.00  | \$84.00  | \$71.00  | \$58.00  |
| L REALTOR® Exclude Foundation  | \$1,259.00 | \$1,246.00 | \$1,233.00 | \$1,036.75 | \$1,023.75 | \$1,010.75 | \$814.50 | \$801.50 | \$788.50 | \$592.25 | \$579.25 | \$566.25 |
| AL REALTOR® Include Foundation | \$1,279.00 | \$1,266.00 | \$1,253.00 | \$1,056.75 | \$1,043.75 | \$1,030.75 | \$834.50 | \$821.50 | \$808.50 | \$612.25 | \$599.25 | \$586.25 |
|                                |            |            |            |            |            |            |          |          |          |          |          |          |

Members joining between 10/1-12/31 pay dues for 4th quarter of the current year, plus annual dues for the following year.

| Affiliate Dues                    | Jan 2024 | Feb 2024 | Mar 2024 | Apr 2024 | May 2024 | Jun 2024 | Jul 2024 | Aug 2024 | Sep 2024 | Oct 2024 | Nov 2024 | Dec 2024 |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                   |          |          |          |          |          |          |          |          |          |          |          |          |
| Local Dues                        | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 |
| Local Application Fee             | \$0.00   | \$0.00   | \$0.00   | \$0.00   | \$0.00   | \$0.00   | \$0.00   | \$0.00   | \$0.00   | \$0.00   | \$0.00   | \$0.00   |
| Local Total                       | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 | \$150.00 |
| WRA Dues Total                    | \$406.00 | \$406.00 | \$406.00 | \$317.00 | \$317.00 | \$317.00 | \$228.00 | \$228.00 | \$228.00 | \$139.00 | \$139.00 | \$139.00 |
| WRF-Optional Foundation           | \$20.00  | \$20.00  | \$20.00  | \$20.00  | \$20.00  | \$20.00  | \$20.00  | \$20.00  | \$20.00  | \$20.00  | \$20.00  | \$20.00  |
| OTAL Affiliate Exclude Foundation | \$556.00 | \$556.00 | \$556.00 | \$467.00 | \$467.00 | \$467.00 | \$378.00 | \$378.00 | \$378.00 | \$289.00 | \$289.00 | \$289.00 |
| OTAL Affiliate Include Foundation | \$576.00 | \$576.00 | \$576.00 | \$487.00 | \$487.00 | \$487.00 | \$398.00 | \$398.00 | \$398.00 | \$309.00 | \$309.00 | \$309.00 |

Members joining between 10/1-12/31 pay dues for 4th quarter of the current year, plus annual dues for the following year.

